



THERES A. KELLERMANN

International Real Estate Consultant
(English, Espanol, Deutsch, Francais, Italiano, Schwyzerduetsch)

TOP PRODUCER WASHINGTON METRO REGION

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LONG & FOSTER | CHRISTIE'S
REAL ESTATE | INTERNATIONAL REAL ESTATE

10200 River Road, Potomac, MD 20854



Long & Foster Real Estate Inc.
An Exclusive Affiliate of Christie's Great Estates



November 2018

Dear Neighbors and Friends,

The Holidays are just around the corner and so is my "End of Year Report"-

- 2018 started with a bang - Homes could not get on the market fast enough - Buyers motivated - prequalified - and ready to jump in -
- Jan - April: Updated - remodeled homes with "curb appeal" under contract within days.....
- May - June: Interest rates on the climb - Buyers demanding - homes on the market 2-3 weeks...
- July - August: Summer slow down - Increase in Inventory - Buyers waiting for Fall Market-
- September - November: More Inventory - Interest rates slowing down - Buyers cruising - comparing and undecided - most buyers not willing to take on work: Demand for ready to move in homes up by 90% -

Good News: Several Carderock homes have gone over 1 million - Appraisals are coming in - and our Carderock still is the BEST PLACE to live -

Wishing you and your families a joyful Holiday Season and a Happy New Year,

Your Friend and Neighbor,

P.S.: Take a moment and check out my webpage - www.carderock.net
Never hesitate to call me: 301-233-4090

FOR SALE - RENT - CONTRACT - SOLD - RENTED
HOME TRANSACTIONS FROM JANUARY - NOVEMBER 2018



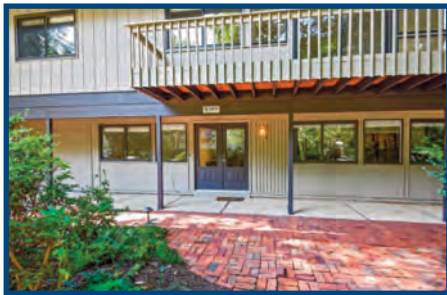
7005 BUXTON TERRACE
\$1,089,000 • FOR SALE



8226 STONE TRAIL DRIVE
\$925,000 • FOR SALE



8309 FENWAY ROAD
\$925,000 • FOR SALE



8109 LILLY STONE DRIVE
\$874,500 • FOR SALE



8104 TOMLINSON AVENUE
\$1,195,000 • FOR SALE



8028 LILLY STONE DRIVE
\$925,000 • FOR SALE



COMING SOON!

8228 STONE TRAIL DRIVE
\$769,000 • FOR SALE



7510 HAMILTON SPRING ROAD
\$965,000 • CONTRACT



8011 FENWAY ROAD
\$915,000 • SOLD



8309 STILL SPRING COURT
\$843,000 • SOLD



7916 LONGRIDGE COURT
\$1,041,850 • SOLD



7511 HAMILTON SPRING ROAD
\$875,000 • SOLD

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FOR SALE - RENT - CONTRACT - SOLD - RENTED

HOME TRANSACTIONS FROM JANUARY - NOVEMBER 2018



8213 HAMILTON SPRING
\$931,000 • SOLD



6805 PERSIMMON TREE
\$765,000 • SOLD



8013 LILLY STONE DRIVE
\$935,000 • SOLD



8016 THORNLEY COURT
\$965,000 • SOLD



7924 LONGRIDGE COURT
\$1,150,000 • SOLD



7904 HAMILTON SPRING ROAD
\$839,000 • SOLD



7600 HAMILTON SPRING
\$783,000 • SOLD



8408 PECK PLACE
\$1,034,000 • SOLD



8204 HAMILTON SPRING COURT
\$989,000 • SOLD



8020 FENWAY ROAD
\$1,292,500 • SOLD



8320 FENWAY ROAD
\$925,000 • SOLD



8120 HAMILTON SPRING ROAD
\$875,000 • RENT

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A Long & Foster Company

FOR SALE - RENT - CONTRACT - SOLD - RENTED
HOME TRANSACTIONS FROM JANUARY - NOVEMBER 2018



7911 PARK OVERLOOK DR
\$4,200 • RENT



8309 FENWAY RD
\$3,800 • RENT

HAPPY HOLIDAYS!



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